

**A partner to help build
that strong foundation**

Dan K. Richardson (EDI)
ENTREPRENEURSHIP DEVELOPMENT INSTITUTE

AT INDIAN RIVER STATE COLLEGE

**The Dan K. Richardson Entrepreneurship Development
Institute fosters business start-ups**

Virtual Incubator –

The Virtual Incubator offers a wealth of knowledge and resources for the launch of a successful start-up in a practical, productive and affordable working environment.



Small Business Development Center (SBDC) –

New and existing businesses can take advantage of the IRSC Small Business Development Center offering no cost business consulting at all IRSC campuses.



Corporate and Community Training Institute

(CCTI) – Serving hundreds of area business owners, managers and employees, the CCTI delivers an array of professional development opportunities from customer service to social media.



For more information, call 888-283-1177 or visit www.irscbiz.com

FROM IDEA TO BUSINESS SUCCESS

On Florida's Research Coast, locally-owned companies are the primary drivers of economic health and new job opportunities. Through the Dan K. Richardson Entrepreneurship Development Institute, (EDI), Indian River State College is taking the initiative to offer a wide range of programs and services to encourage entrepreneurship and business success.

Get your successful start today!

**Virtual
INCUBATOR**



IRSC INDIAN RIVER STATE COLLEGE

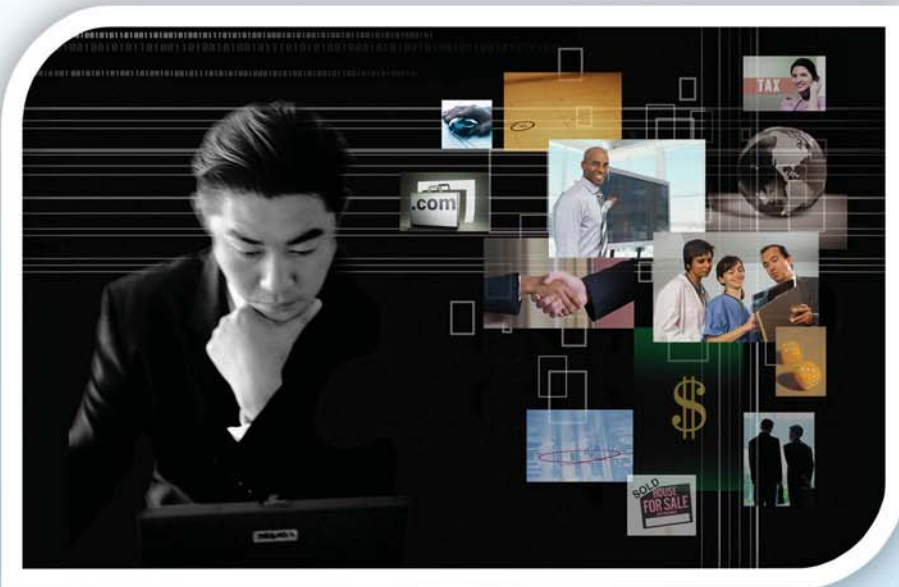
Brown Center for Innovation and Entrepreneurship
3209 Virginia Avenue, Fort Pierce, Florida, 34981
1-888-283-1177 www.irscbiz.com

Helping Businesses Start, Grow and Succeed

Virtual INCUBATOR

Mission Statement

To guide and assist Research Coast Entrepreneurs, using an array of business and academic support, to help build and launch successful companies that create jobs and have a positive impact on the region's economy



Business Incubation Supports Small Business Success

- **Increase your chances of success**
87% of Incubator graduates are still in business after five years
- **Enhance your community**
84% of Incubator graduates stay in the community where they incubated
- **Represent a good investment**
Get started with low overhead and affordable support services

Take advantage of the services that are best for you

Business Development Services & Value Adders:

- Assistance in obtaining funding
- Business coaching and one-on-one consulting
- Links to lawyers and accountants
- Educational seminars and marketing assistance
- Peer-to-peer functions
- Online access to support services

Building Amenities:

- Co-working spaces and hot desking
- 14,000 square feet of meeting space
- Conference rooms, think tank facilities
- High-speed Internet access, WiFi, computers, copiers, scanners, phones,
- Business address for your company

Based in the state-of-the-art Brown Center for Innovation and Entrepreneurship at the IRSC Main Campus



The IRSC Virtual Incubator offers you a customized approach

A specific program will be developed to meet your needs in a step-by-step approach over 18 months.

- **Hatchery Level**
Do you have an idea? If you are not incorporated and have not developed a business plan this first stage is for you. You will work closely with a professional business developer to create a plan, mission, goals and objectives.
- **Entrepreneur Level (Stage 1)**
You'll receive assistance taking the next steps to get your business launched.
- **Executive Level (Stage 2)**
You'll benefit from continued assistance as you build productivity and profits.
- **Emeritus Council/Executive Level Counseling**

Choose the Incubator services that meet your needs

- **Hatchery Member** – Access to business assistance to get you started - \$25 per month
- **Virtual Business Member**
All the benefits of business incubation without the walls!
- \$150 per month
- **Co-Work Space Member**
Utilize all the resources of the Virtual Incubator, plus development services, desk space & meeting rooms
- \$200 per month
- **Your Space** - Take advantage of all the above services, plus your own exclusive office space - \$300 per month