Here’s How to Apply

Visit [www.irsc.edu](http://www.irsc.edu) to complete the IRSC Application for Admission. Click **Apply to IRSC**.

*Submit official transcripts (high school, GED® and all postsecondary schools) and provide official copies of SAT or ACT scores for placement or take the P.E.R.T. at any IRSC campus.

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Apply for Financial Aid

*Complete and submit the Free Application for Federal Student Aid (FAFSA) online at [www.fafsa.gov](http://www.fafsa.gov)

Interested in a Scholarship?

*Apply online at [www.irscfoundation.org](http://www.irscfoundation.org)

*Degree-seeking students only

**INDIAN RIVER STATE COLLEGE** is a public, comprehensive college with a nationally recognized commitment to helping students succeed. The College is ranked as the 9th top public regional college in the South by *U.S. News and World Report*, selected as a national Top Ten Finalist for the prestigious Aspen Prize and as an *Achieving the Dream* TM college for support of students from enrollment to employment. Over 30,000 people enroll in IRSC courses each year, attracted by its quality, convenience and affordable tuition. IRSC was designated as the 3rd Most Affordable College in the country by the U.S. Department of Education two years in a row, and IRSC students benefit from many scholarship and financial aid opportunities.

Every aspect of IRSC is focused on helping students succeed with small classes, an array of student support services, convenient campuses, and online courses. IRSC offers over 150 programs, including Bachelor’s degrees, Associate in Arts degrees for continuing education at IRSC or a university, Associate in Science degrees for in-demand careers after two years of training, short-term certificate programs and Quick Job Training.

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**Indian River State College** does not discriminate on the basis of race, color, national origin, ethnicity, sex, religion, age, disability, sexual orientation, marital status, veteran status or genetic information in its programs and activities. The following person has been designated to handle inquiries regarding non-discrimination policies:

**Anthony J. Iacono, Ph.D.**

Vice President of Academic Affairs/Title IX Coordinator

IRSC Main Campus • 3209 Virginia Ave. • Fort Pierce, FL 34981

(772) 462-7215

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[www.irsc.edu](http://www.irsc.edu) or **1-866-792-4772**

Fort Pierce • Okeechobee

St. Lucie West • Stuart

Vero Beach
Why Choose Insurance?

If you enjoy sales and working with people to protect their livelihoods and assets, a career in insurance may be for you!

Choose an individual course for pre-licensing certification or expand your knowledge with the Associate in Science Degree in Business Administration with an Insurance Marketing specialization.

Employment opportunities for insurance agents are projected to increase by 22 percent by 2020 due to an aging population and changes in federal regulations.

What Will I Learn?

You will learn about the role of insurance in meeting economic security needs, including health contracts, life annuities and disability policies.

You’ll also examine Florida’s Insurance Code to understand automobile, homeowners, fire, flood, commercial property, workman’s compensation and general liability and marine insurance.

Upon completion of the Insurance Marketing Specialization, you’ll be prepared for the state licensing exams. Prospective students are advised to check with Florida’s Department of Financial Services to determine licensing eligibility regarding background history.

Business Administration Associate in Science Degree w/Insurance Marketing Specialization

<table>
<thead>
<tr>
<th>Degree Requirements</th>
<th>Credits</th>
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<tbody>
<tr>
<td>ENC 1101 English Composition I</td>
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</tr>
<tr>
<td>General Education (Consult the IRSC College Catalog)</td>
<td></td>
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<tr>
<td>Humanities/Fine Arts</td>
<td>3</td>
</tr>
<tr>
<td>Natural Science/Mathematics</td>
<td>3</td>
</tr>
<tr>
<td>Social/Behavioral Science</td>
<td>3</td>
</tr>
<tr>
<td>Humanities/Fine Arts or Natural Science/ Mathematics or Social/Behavioral Science</td>
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</table>

Major Field Required Courses - Select 33 credits (Consult the IRSC College Catalog)

<table>
<thead>
<tr>
<th>Major Field Electives*</th>
<th>16</th>
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<tbody>
<tr>
<td>RMI 1090 Customer Service Representative</td>
<td>3</td>
</tr>
<tr>
<td>RMI 2500 Individual Life and Health Insurance</td>
<td>3</td>
</tr>
<tr>
<td>RMI 2600 Property and Casualty Insurance</td>
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</table>

This list of courses is a suggested sample and subject to change. You should meet with an IRSC advisor to develop your program plan.

* Consult the IRSC College Catalog for a complete listing of electives.

The IRSC Corporate and Community Training Institute (CCTI) offers continuing education and pre-licensing courses, including Accredited Claims Adjuster (ACA) and Registered Customer Service Representative (RCSR). For more information, call (772) 462-7630.